

# Welch LLP<sup>®</sup>

Audit • Tax • Accounting • Consulting

## QUARTERLY NEWSLETTER Fall 2015

Webinars • Upcoming Events • Client News • Blogs • Guides



[www.welchllp.com](http://www.welchllp.com)



## WEBINAR LIBRARY

### MASTERING THE ART OF DELEGATION

Learn valuable lessons on how to delegate so that you can start developing healthy habits and be on your way to becoming a resilient leader. [WATCH NOW!](#)

### NON-PROFIT HOT TOPICS: LOOKING AHEAD

Learn about tax incentives applicable to you, social enterprise – new possibilities & challenges, how to optimize your financial reporting, and an intro to risk management. [WATCH NOW!](#)

### GST/HST & REAL PROPERTY TRANSACTIONS IN CANADA

Highlighting the key information about GST/HST rules & real property transactions, our speakers cover what's taxable, what's tax exempt, sales of commercial property / land by individuals / new housing, & much more. [WATCH NOW!](#)

## UPCOMING EVENTS & WEBINARS

SEPTEMBER

29

**LIVE WEBINAR:**  
WHY THERE IS ONLY 1 RESPONSIBLE & INTELLIGENT WAY TO INVEST”

For more details, [click here!](#)

OCTOBER

21

**2015 ACCOUNTING UPDATES FOR NOT-FOR-PROFITS**

For more details, [click here!](#)

OCTOBER

21

**2015 ACCOUNTING UPDATES FOR PRIVATE ENTERPRISES**

For more details, [click here!](#)



## WELCH GUIDES

### STARTUP FAST TRACK: INSPECTION

There are 3 guides in this series for startups. They are based on collaborative thought leadership between Welch LLP Chartered Professional Accountants and MaRS Discovery District. [VIEW GUIDE](#)

### BUSINESS TO BUSINESS TRANSITIONS

In this guide we will be dealing with how an owner of a business can put their company in the best position to influence the subsequent terms of the change of ownership. [VIEW GUIDE](#)

# LATEST BLOGS



## DUE DILIGENCE: THE IMPORTANCE OF DOING YOUR HOMEWORK

Picture this, you have just found a business that has sparked your interest and they have something you want. Maybe you see a potential for growth, a one of a kind customer list, a killer workforce, or maybe...

[READ MORE](#)

## ESTATE PLANNING

Nobody really likes to think about their estate, however it is essential to be proactive and your executors will thank you for it. Being well organized will help your executors...

[READ MORE](#)

## APPRENTICESHIP TRAINING TAX CREDIT

We created this infographic to break down all of the key details that you need to know about the changes to the Apprenticeship Training Tax Credit!

[VIEW NOW](#)

## HOW TO ACCESS PUBLIC VENTURE CAPITAL

A recent Welch CFO Roundtable session addressed a topic that garnered significant interest – accessing public venture capital. For obvious reasons, accessing capital is a topic of interest to the CFO...

[READ MORE](#)

## WHEN TO RECOGNIZE REVENUE AS EARNED

Knowing when to recognize revenue as earned is an important part of the accrual basis of accounting. The variation in how products and services are sold has resulted in numerous rules and policies governing when to recognize... [READ MORE](#)

## PHASING OUT OF RECAPTURED INPUT TAX CREDITS IN ONTARIO

A reminder for large businesses with taxable revenues over \$10 million, subject to the restricted input tax credit rules, that on July 1, 2015, the amount of RITC add-back is...

[READ MORE](#)

# WELCH NEWS



Welch launches CoreValue Software – helping business owners measure their ability to generate future revenue and value. [VIEW BLOG POST HERE](#)



Welch would like to welcome Balaji Katlai who has joined our team as Manager, Tax & Business Incentives [VIEW NEWS ARTICLE HERE](#)



# CLIENT NEWS



Giatic Scientific celebrated their 5 year anniversary on September 10, 2015, making it 5 years that they have been providing concrete testing products in over 30 countries!



Domicile launched The Corners condo building on Main Street: [VIEW NEWS ARTICLE HERE](#)



The sale of the Domtar lands to Ottawa's Windmill Development results in the plans to build Zibi which it says will be one of the most sustainable communities in the world: [VIEW NEWS ARTICLE HERE](#)



American firm acquires the majority stake of Veritaaq Technology House: [VIEW NEWS ARTICLE HERE](#)



Ackroo's revenue is up 10% in "traditionally" slower Q2: [VIEW NEWS ARTICLE HERE](#)



Maestro Capital Corporation has announced that they have entered into a letter of intent to acquire West-bridge Structured Mortgage Corp, a private company based in Ottawa, Ontario: [VIEW NEWS ARTICLE HERE](#)



Ottawa cybersecurity firm CloudLink has been acquired by international data storage giant EMC Corporation: [VIEW NEWS ARTICLE HERE](#)

Please submit your news to [marketing@welchllp.com](mailto:marketing@welchllp.com) to be featured in the next quarterly newsletter.